



DEPARTMENT OF THE NAVY
NAVAL FACILITIES ENGINEERING COMMAND
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IN REPLY REFER TO

Ser 111A/114B/96-140
17 JUL 96

From: Commander, Naval Facilities Engineering Command

Subj: IMPROVED CONTRACTOR PERFORMANCE (31-96)

Ref: (a)OFPP, A Guide to Best Practices for Past
Performance, dtd May 95

1. Improving contractor performance has received increased emphasis over the last few years. This increased emphasis has resulted in innovative approaches leading to an improved contractor evaluation process, the implementation of the ACASS and CCASS databases, the Triple A Certificate Awards program and the increased use of negotiated procedures using past performance as an evaluation factor, all of which have produced positive results. These efforts have been consistent with the ideas expressed by OFPP in reference (a) and the Federal Acquisition Streamlining Act.

2. It is now time to draw upon our past experience and focus our resources on those areas which will be the most cost effective for the future. The future appears to be one of fewer but larger contracts with increased reliance on the contractor for innovation and ever higher levels of performance. Accordingly, it is NAVFAC's policy to encourage and facilitate an increased use of negotiated procedures where contractor past performance can receive increased emphasis. In keeping with this approach, efforts are being made to improve the data quality in the ACASS and CCASS databases. In addition, a prototype of the Service Contract Appraisal Support System (SCASS) has been developed by the Corps of Engineers in collaboration with NAVFAC. We expect to participate in the use of SCASS in the near future. Finally, guidance is being developed on how to most effectively use contractor performance information as an evaluation factor in negotiated actions. It is hoped these efforts will foster increased use of negotiated procedures for all sizes of requirements and bring greater consistency into the performance evaluation process across the Command.

3. Since the past performance information provided by the Triple A program may be obtained from other sources, NAVFAC will phase out the use of the Triple A program. Instead, local contracting officers will use the Industrial Incentive Plan and local awards programs to recognize contractors of proven capability and use the information contained in the CCASS/CCASS/SCASS automated databases for assessing contractor performance histories.

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4. This letter clarifies the direction NAVFAC is going in the area of rewarding and encouraging superior contractor performance. Your ideas and comments are welcomed. If you have any comments contact Joe Schneider at 703-325-9021, internet jschneider@hq.navfac.navy.mil, or Miguel E. López at 703-325-9015, internet melopez@hq.navfac.navy.mil.


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